

# Jobs

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## Job Openings for Legal Associates at Sony Pictures Networks for LLB and LLM



**Company:** India Pvt. Ltd., Sony Pictures Networks

**Location:** Maharashtra, India's Mumbai

**Education Requirement:** LLB

**The role's objective is:** We are seeking a skilled attorney to assist Culver Max Entertainment Private Limited (previously Sony Pictures Networks India Private Limited – Sony LIV), a dynamic, ambitious, and fast-paced digital business.

**Principal Outcome Domains:**

The position requires the lawyer to take on multiple responsibilities and oversee a wide range

of pre-litigation, licensing, commissioning, underlying works, technology, partnerships, bundling, sales, gaming, marketing, privacy, and regulatory matters. The applicable lawyer would need to collaborate closely with the Business and Commercial teams, respectively, and offer ongoing support in the organization's best interests in order to accomplish the aforementioned objectives.

### **Profile of the Job:**

Managing the paperwork and negotiations for: in-and-out licensing; content and app distribution; subscriptions (coupons, bundles, coupons, etc.); OEMs; payment gateways; production (co-production, commissioning, underlying works, and development); due diligences; gaming; sales (direct, volume discounts, etc.); marketing;

giving the business team advice on a range of legal and business matters related to the transactions, such as the acquisition of rights, monetization embargoes, the extent of intellectual property, and other contractual rights and obligations.

implementation of suitable procedures and methods to streamline operations and adhere to industry best practices.

Pre-litigation records, including notices and answers to LIV-related notices.

preparing submissions for policy papers, consultation papers, etc. that are published by TRAI (related to OTT), MIB, MEITY, etc.

Help in working with an independent body or IAMAI.

Key Requirements and Educational and Work Experiences:

an undergraduate law degree (LL.B.) from an accredited Indian university.

PQE of 6-7 years [legal experience], ideally with part of that experience in business transactions and intellectual property matters (as described below), with many years of experience at prestigious international law firms and/or in-house at a large multinational enterprise.

three to four years in the media and entertainment sector, with at least two years of expertise in OTT/digital platform transactions.

### **Essential Skills: The behavioral**

- a strategic thinker who also has an eye for detail. must be able to transition between strategy and execution mode with ease.

the capacity to manage conflicting demands and set priorities. Excellent execution and project management abilities, as well as a strong sense of urgency, are required.

- enthusiasm for excellence and results.
- must be able to work cooperatively with others to complete the task.
- analytical and inquisitive mind; unconventional thinking; apply functional knowledge, business acumen, and common sense to solve business challenges creatively.

## **Essential Skills: Technical**

- ought to be aware of media rights.
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- the capacity to comprehend the digital industry.
- Strong presentation abilities and a thorough understanding of procedures and technology are required.

## **Additional Personal Qualities:**

In order to support and influence important business decisions, the candidate must be intelligent, quick, and a team member with the independence of thought and opinion to be candid and honest. Authenticity is essential for building strong relationships within the organization by upholding the greatest standards of ethics, professionalism, and respect for one another. An ideal applicant for the role will possess the following personal qualities:

- Simple, polished, and professional.
  - Outstanding communicator.
  - A DIY mentality that aligns with the business's "roll up the sleeves" ethos
- is a well-rounded person who can anticipate and reduce risks while coming up with innovative solutions.
- possesses strategic thinking and business acumen.
- is forceful and capable of autonomous thought. able to professionally express their opinions and question the status quo.
- Being a minority, female, disabled, veteran, gender identity, or sexually oriented employer, Culver Max Entertainment Private Limited (previously Sony Pictures Networks India Pvt. Ltd.) is an Equal Opportunity-Affirmative Action employer.

## Why come along?

Some of India's top entertainment channels, including SET, SAB, MAX, PAL, PIX, Sony BBC Earth, Yay!, Sony Marathi, Sony SIX, Sony TEN, Sony TEN1, SONY TEN2, SONY TEN3, and SONY TEN4, are owned by Culver Max Entertainment Private Limited (previously Sony Pictures Networks India Pvt. Ltd.).

We are one step closer to being a forward-thinking, digitally-led entertainment powerhouse with our entry into the over-the-top (OTT) market with one of the most promising streaming services, Sony LIV.

Our independent production company, Studio Next, has already established itself with TV and digital media unique material and intellectual property.

Our mission to Go Beyond, however, doesn't stop there. Our quest to locate those who can transport us there doesn't work either.

With our Bring Your Own Self Philosophy, we welcome diversity and strive to create an inclusive and equitable workplace where we are recognized as a Great Place to Work.

Excellent Place to Work: For the past five years, this company has been ranked as one of the Great Places to Work.

As part of the Working Mother & Avtar Best Companies for Women in India survey, it was inducted into the Hall of Fame and ranked among the top 100 companies for women in India.

ET Human Capital Awards 2021: Multiple category winner

The Outstanding Learning Practices category is the Brandon Hall Group HCM Excellence Award.

Naturally, our employees' excitement when they are able to tell stories that go beyond the norm is the greatest reward!